

# DICTAPHONE CORPORATION

MANUFACTURERS AND DISTRIBUTORS OF **Dictaphone** REG. U.S. PAT. OFF. DICTATING AND RECORDING MACHINES

2212 EAST TWELFTH STREET • DAVENPORT, IOWA

July 20, 1954

R. T. REILLY, BRANCH MANAGER

Scott County Library  
Eldridge, Iowa

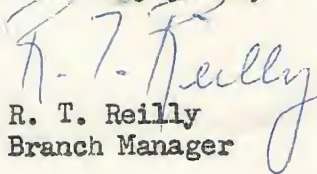
Attention: Miss E. B. Hage

Dear Miss Hage:

I would like some time to explain to you how the Dictaphone Time-Master is used on bookmobile units throughout the country. Recently the Illinois Branch of the Public Library investigated our equipment and found that they could keep better records as far as books being returned and loaned out was concerned. The equipment went right with the bookmobile and proved to be very successful. We will be very happy to install one at absolutely no cost or obligation and let you see how you can handle your present card work with the Dictaphone Time-Master.

May I ask for an appointment. Please let me know when it would be convenient to see you.

Sincerely yours,

  
R. T. Reilly  
Branch Manager

RTR/is

July 30, 1954

Mr. R.T. Reilly  
Branch Manager  
Dictaphone Corporation  
2212 East Twelfth Street  
Davenport, Iowa

Dear Mr. Reilly:

Thank you for your letter of July 20 asking for an appointment to demonstrate your equipment for book charging. I regret to say that at this time it would not be worth your while to come out and demonstrate it, for we are not in a position to install it now - nor do I see any prospect of it in the future.

I have seen audio charging in use in other libraries; but I am still unconvinced that under our existing circumstances it would be feasible for us.

Yours very truly,

Elisabeth B. Hage